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SOURCING SYSTEM AND METHOD
Inventor: Thomas H. Slaight, et al. 7 of 41
Express: EL5501025223US 10-00-001
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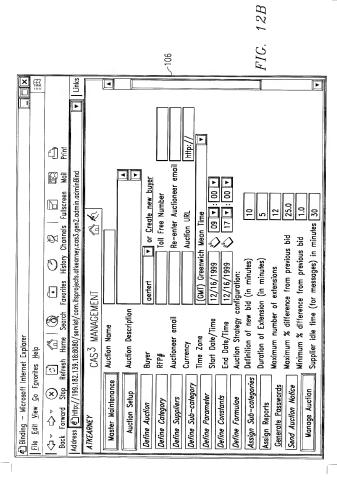
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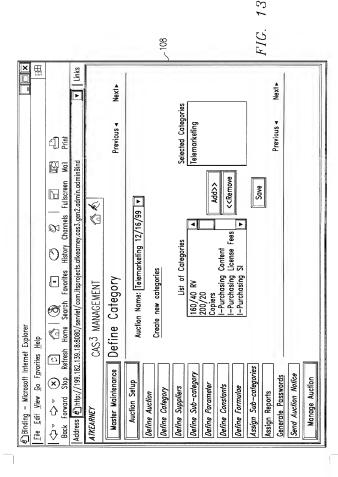
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SOURCING SYSTEM AND METHOD
Inventor: Thomas H. Slaight, et al. 15 of 41
Express: EL501025223US 10-00-001
"Formal Drawings" (014208.1375)

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SOURCING SYSTEM AND METHOD Inventor: Thomas H. Slaight, et al. Express: EL501025223US "Formal Drawings"

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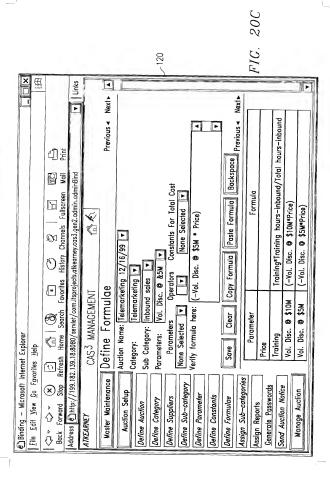
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SOURCING SYSTEM AND METHOD Inventor: Thomas H. Slaight, et al. Express: EL501025223US "Formal Drawings" (014

25 of 41 10-00-001 (014208.1375)

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SOURCING SYSTEM AND METHOD
Inventor: Thomas H. Slaight, et al.
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FIG. 23 Œ Links ATKEARNEY ceo dashboard auction time remaining: a custom auction for: Login Activity Logged in ANALYSIS 수 수 수 (S) 2 (A) (S) 또 (C) 선 (B) (Both Fullstreen Mail Address 🗗 🗗 http://199.182.139.18:8080/servlet/com.itsprojects.atkearney.cas3.gen2.auctionuser.Bind Telemarketing 12/16/99 Auction Name equing uction: Telemarketing 12/16/99 eSourcing from BID DETAILS Login Activity LOGIN STATUS MODIFY BID SHOW PASSWORD PERSONALIZE Login Name king WATCHLIST HOME MESSAGE CENTER 12/16/99--21:09:11 P.M. Date and Time BUYERS CONSOLE E CAS3 - Microsoft Internet Explorer File Edit View Go Favorites Help A.T. Kearney Outbound sales ▼ Telemarketing Inbound sales ♦

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SOURCING SYSTEM AND METHOD Inventor: Thomas H. Slaight, et al. Express: EL501025223US "Formal Drawings" (

29 of 41 10-00-001 (014208.1375)

FIG. 23A 25 照 Links ATKEARNEY buyers console Training*Training hours—inbound/Total hours—inbound auction time remaining: a custom auction for: 12/16/1999 11:00 PM 4 ANALYSIS Ä Address 🗗 http://199.182.139.18:8080/servlet/com.itsprojects.atkearney.cas3.gen2.auctionuser.Bind Fullscreen Formula Inbound sales (-Vol. Disc. @ \$10M*Price) equagra auction: Telemarketing 3–12/16/99 eSourcing from (-Vol. Disc. @ \$5M*Price) BID DETAILS End Time SHOW PASSWORD PERSONALIZE 12/16/1999 08:20 PM WATCHLIST MODIFY BID MESSAGE CENTER Parameter name Vol. Disc. @ \$10M elemarketing Vol. Disc. @ \$5M Parameters of the SubCategory: CEO DASHBOARD Training LOGIN STATUS E]CAS3 - Microsoft Internet Explorer Go Favorites Help Price HOME Start Time Mark to include Category Save • Outbound sales Inbound sales ▼Telemarketing File Edit View Back Forward 5 > /

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SOURCING SYSTEM AND METHOD
Inventor: Thomas H. Slaight, et al.
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. 31 of 41 10-00-001 (014208.1375) ONLUGE AUTON

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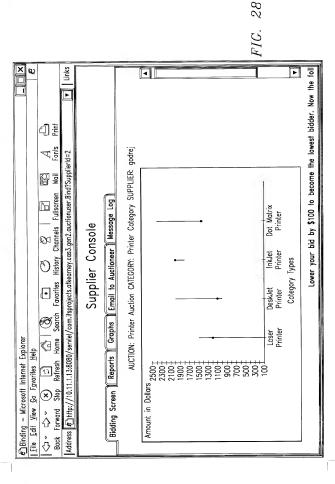
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-132 # Links auction time remaining: 00006:29:33 ATKEARNEY 150,000 watchlist 12/16/1999 11:00 PM a custom auction for: Quantity 80.0 5,000.00 Switching 4] 🗄 [± |≹ ANALYSIS ₽ 🗟 Address 🗗 🗗 http://199.182.139.18:8080/servlet/com.itsprojects.atkearney.cas3.gen2.auctionuser.Bind 23.69 Total Volume 60.38 3,554,000.00 2,146,000.00 96.64 | 2,898,750.00 | 2,801,250.00 Savings [\$/Hr] End Time eSourcing from estimates 2-12/16/99 Baseline Total Cost **BID DETAILS** Cost [\$/Hr] Volume 둳 PERSONALIZE 12/16/1999 04:20 PM (CEO DASHBOARD) (BUYERS CONSOLE) Savings Savings <u>~</u> Telemarketing Total Savings S Cost [\$/Hr] MESSAGE CENTER 18.68 14.31 Inbound sales 19.32 23.69 €]CAS3 — Microsoft Internet Explorer File Edit View Go Favorites Help A.T. Kearney Price [\$/Hr] 23.50 22.50 Start Time Category 3WS Sub Category Girvan So Supplier King Co . ¥¥ A Outbound sales Inbound sales ▼ Telemarketing Back Forward \ \{\frac{1}{2}}

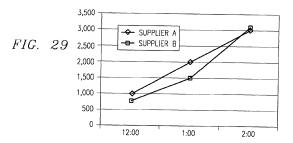
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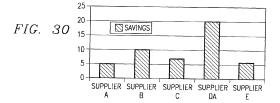
SOURCING SYSTEM AND METHOD Inventor: Thomas H. Slaight, et al. Express: EL501025223US "Formal Drawings" (0)

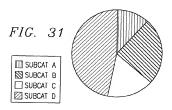
35 of 41 10-00-001 (014208.1375)



SOURCING SYSTEM AND METHOD
Inventor: Thomas H. Slaight, et al. 36 of 41
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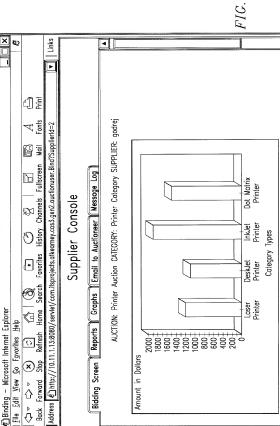
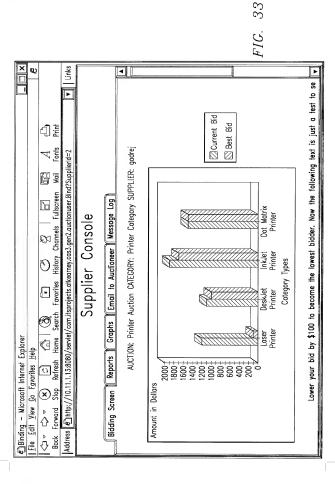


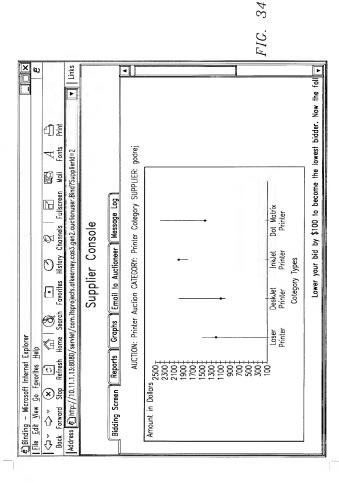
FIG. 32

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SOURCING SYSTEM AND METHOD Inventor: Thomas H. Slaight, et al. Express: EL501025223US "Formal Drawings" (

. 38 of 41 10-00-001 (014208.1375)





SOURCING SYSTEM AND METHOD
Inventor: Thomas H. Slaight, et al. 40 of 41
Express: EL501025223US 10-00-001
"Formal Drawings" (014208.1375)

